Appendix I: Guidelines for the qualitative interviews with arable farms that use SSNF

Section A: Recording of farm & socio-demographic characteristics (queried in advance)

Personal characteristics	
Gender	
Age	
Years of professional experience	
Highest level of agricultural education completed	
Experience with digital technologies	
General	
Legal form	
Type of business	
Full-time or part-time farming	
Farm size in hectares	
Arable farming	
Hectare: Arable farming	

Technology-specific information

Mechanisation/digitalisation status to date (e.g. required retrofits)	
Technology(ies) used (Is something also used on a contract basis?)	
Who carried out the retrofitting/conversion? (by the farm itself or e.g. by a workshop/dealer or similar)	
Period of use	
Extent of utilisation in hectares	

Section B: Description of the decision-making process and expectations
- What was the trigger for the use of SSNF on your farm? What were the reasons in favour of the investment?
- How and from whom did you obtain information before making your investment decision?

Section C: Description of the first phase of the introduction, time required and problems
- How did you experience the introduction of SSNF on your farm?
- How would you describe the time required to be able to use SSNF extensively in everyday farm work? Why?

Section D: Changes in everyday farm work through the use of SSNF
- To what extent have your expectations of the SSNF been fulfilled?
- What changes have you noticed in your everyday farm work as a result of using SSNF? What factors do you attribute the changes to?